

# STATE OF INDIANA MBE/WBE SUBCONTRACTOR COMMITMENT FORM

**RFP#: 24-76229 Data Harvest Spatial Validation System**

**TOTAL BID AMOUNT: \$811,923 (for initial 3-year term of contract)**

<input checked="" type="checkbox"/> <b>MBE Firm</b> <input type="checkbox"/> <b>WBE Firm</b>			
<b>Company Name:</b> geoConvergence LLC		<b>Contact Person:</b> Prem Radhakrishnan	
<b>Address:</b> 642 N Madison Street Bloomington IN 47404		<b>E-mail:</b> prem@geoconvergence.com	
<b>Sub-Contract Amount:</b> \$73,073		<b>Telephone Number:</b> (812) 219-7524	<b>Fax Number:</b> (888 ) 505-6539
<b>Sub-Contract Percentage of Total Bid:</b> 9%		<b>Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract:</b> GIS data quality is critical to the success of this contract. geoConvergence will provide GIS data assessment for onboarding into VEP, script creation for GIS data manipulation and creation of GIS web-based dashboards with maps for tracking data quality.	
<b>Provide approximate dates when Sub-Contractor will perform on this project:</b> geoConvergence will perform on this project for 36 months following award (initial 3-year term). The subcontractor commitment to geoConvergence shall apply to the life of the contract including any time after the initial term.			

<input type="checkbox"/> <b>MBE Firm</b> <input checked="" type="checkbox"/> <b>WBE Firm</b>			
<b>Company Name:</b> ROI Search Group		<b>Contact Person:</b> Stacey McCreery	
<b>Address:</b> 11650 Lantern Road, Suite 136, Fishers, IN 46038		<b>E-mail:</b> stacey@roisg.com	
<b>Sub-Contract Amount:</b> \$97,431		<b>Telephone Number:</b> (317) 588-8138	<b>Fax Number:</b> (    ) N/A
<b>Sub-Contract Percentage of Total Bid:</b> 12%		<b>Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract:</b> GIS data validations are a critical component of this contract. ROI Search Group will provide services for validation requirements gathering, validation development and testing. ROI Search Group will assist in VEP product development and testing related to validations.	
<b>Provide approximate dates when Sub-Contractor will perform on this project:</b> ROI Search Group will perform on this project for 36 months following award (initial 3-year term). The subcontractor commitment to ROI Search Group shall apply to the life of the contract including any time after the initial term.			

Michael Baker International, Inc; DATAMARK
Respondent Firm
100 Airside Drive
Address
Moon Township, PA 15108
City/State/Zip Code
Leigh TeWinkle
Representative
1/11/2024
Date

412-269-6300
Telephone Number
412-375-3980
Fax Number
Leigh.TeWinkle@mbakerintl.com
Email Address

Authorizing Signature
Leigh TeWinkle, Vice President, Director of PMO
Printed Name and Title

☒ Please check if additional forms are attached.

Page 1 of 9

**FORM MUST BE COMPLETED IN ITS ENTIRETY WITH COMPLETED LETTERS OF COMMITMENT.**

January 11, 2024

Chris Friel  
Michael Baker International  
3815 River Crossing Parkway, Suite 20 Indianapolis, IN 46240

RE: Minority Business Enterprises Subcontractor Letter of Commitment for RFP 24-76229 Data  
Harvest Spatial Validation System

Dear Chris,

This letter serves as formal acknowledgement that subject to the execution of an agreement between Michael Baker International (\*Michael Baker) and geoConvergence LLC. ("geoConvergence"), a certified Minority Business Enterprise ("MBE"). geoConvergence intends to serve as a Michael Baker subcontractor under the future contracts awarded through the Request for Proposal RFP 24-76229 Data Harvest Spatial Validation System.

Michael Baker and geoConvergence shall negotiate in good faith to reach a mutually agreeable written contract within ninety (90) days of the award of a contract by the State of Indiana to Michael Baker.

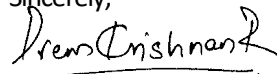
geoConvergence is listed on the Indiana Department of Administration ("IDOA") Directory of Certified Firms as an MBE. Subcontractors IDOA Bidder ID Number is 0000046293.

The subcontract amount, description of products and/or services to be provided on this project and the approximate dates we will perform work on this contract are provided below.

Subcontract Amount'	\$73,073
Subcontract amount as a percentage of the administrative spend of the Total Bid	9%
Description of products and/or services	geoConvergence will provide staff with expertise related to FME, ArcGIS Enterprise, ArcGIS Hub, ArcGIS Pro and ArcPy
Approximate term of contract	3-year contract term and optional years subject to contract extension

We look forward to working with Michael Baker in support of the State of Indiana Data Harvest Spatial Validation System.

Sincerely,



Prem Radhakrishnan,  
CEO  
geoConvergence LLC



# STATE OF INDIANA

Eric J. Holcomb, Governor

## DEPARTMENT OF ADMINISTRATION Division of Supplier Diversity

Indiana Government Center South  
402 West Washington Street, Room W462  
Indianapolis, IN 46204  
(317) 232 - 3061

July 22, 2022

Mr. Prem Radhakrishnan  
**geoConvergence, LLC dba 39 Degrees North**  
13598 E Westgate Dr  
Odon, IN 47562

Subject: Application for MBE Certification

Dear Mr. Radhakrishnan,

***Congratulations!*** The Indiana Department of Administration, Division of Supplier Diversity is pleased to inform you that **geoConvergence, LLC dba 39 Degrees North** is hereby certified as a Minority Business Enterprise (MBE).

Your company provides a commercially useful function in the areas listed below. Only work performed in these areas will be counted towards Minority Business Enterprise participation:

### UNSPSC CODE(S)

<i>Code</i>	<i>Description</i>
43230000	Software
43231511	Expert system software
43232107	Web page creation and editing software
43232300	Data management and query software
43232304	Data base management system software
43232311	Object oriented data base management software
43232314	Business intelligence and data analysis software
43232403	Enterprise application integration software
43232404	Graphical user interface development software
43232603	Facilities management software
43232619	Satellite image treatment software
43232705	Internet browser software
43233200	Security and protection software
43233506	Map creation software
43233510	Mobile internet services software
43233511	Mobile location based services software
80111711	Permanent information technology software developers
81111500	Software or hardware engineering
81112200	Software maintenance and support
81112206	Information retrieval or search software maintenance
81112217	Industry specific software maintenance

Referencing: geoConvergence, LLC dba 39 Degrees North

On September 13, 2010, the Governor's Commission on Supplier Diversity approved the department's effort to streamline its recertification process. Instead of conducting an onsite visit to each company seeking recertification, the department now has the discretion to waive the visit after a thorough review of the company's file and recertification documents. We have approved your recertification and it is valid through **July 31, 2025**. Please note that IDOA continues to reserve the right to conduct a site visit or phone interview at any time with certified companies.

Although your certification is valid for three years, you are required to submit an annual *Affidavit of Continued Eligibility (ACE)* form, located at [www.in.gov/idoa/mwbe/files/ACE\\_Form.pdf](http://www.in.gov/idoa/mwbe/files/ACE_Form.pdf). Please remember that you must notify us immediately if any changes occur. Failure to notify us of changes or to provide an ACE form annually will result in the revocation of your certification. Changes include, but are not limited to, changes in location, contact information, ownership, and control.

We encourage you to visit IDOA's procurement website, [www.in.gov/idoa/2464.htm](http://www.in.gov/idoa/2464.htm), and update your Business Registration Profile. You must review and update your profile regularly, because state purchasing agents and prime contractors may use this information to contact you for business opportunities.

While this letter serves as notification of certification, it does not serve to prove continued eligibility. Please visit <https://www.in.gov/idoa/mwbe/2743.htm> to verify your certification status. Please contact our office at (317) 232-3061 or [mwbe@idoa.in.gov](mailto:mwbe@idoa.in.gov) if you have any other questions or concerns about your letter.

Sincerely,



Kesha Rich, Deputy Commissioner  
Indiana Department of Administration  
Division of Supplier Diversity

KR/rsd



## Subcontractor Letter of Commitment

11650 Lantern Road, Suite 136, Fishers, IN 46038  
c: (317) 588-8138, ext. 10 | e: stacey@roisg.com | w: roisg.com

January 11, 2024

Michael Baker International  
3815 River Crossing Parkway, Suite 20  
Indianapolis, IN, 46240

Re: Woman Business Enterprise (WBE) Letter of Commitment regarding Request for Proposal RFP 24-76229 - Data Harvest.

This letter serves as a formal acknowledgement that subject to the execution of an agreement between Michael Baker International ("Michael Baker") and ROI Search Group, LLC ("ROI Search Group") a certified Woman Business Enterprise ("WBE"), ROI Search Group intends to serve as a Michael Baker subcontractor under the future contracts awarded through the Request for Proposal RFP 24-76229 - Data Harvest.

Michael Baker and ROI Search Group shall negotiate in good faith to reach a mutually agreeable written contract within ninety (90) days of the award of a contract by the State of Indiana to Michael Baker.

ROI Search Group is listed on the Indiana Department of Administration ("IDOA") Directory of Certified Firms as a WBE. The subcontractor's IDOA Bidder ID number is #0000036795. ROI Search Group is a certified Women Business Enterprise (WBE) and is registered to do business with the State of Indiana and under Bidder Registration #0000036795 and remains in good standing. This letter provides ROI Search Group's commitment to abide by all State procurement regulations. ROI Search Group provides staff augmentation and recruitment services specializing in IT and is headquartered at 11650 Lantern Road, Suite 136, Fishers, IN 46038.

ROI Search Group is pleased to provide this letter of commitment to participate as a subcontracting partner with Michael Baker for the response to the Request for Proposal RFP 24-76229 - Data Harvest.

ROI Search Group will be providing services under the following UNSPSC Codes, in which we are certified:

93141802	Recruitment services
80111701	Staff recruiting services

ROI Search Group is a woman-led staffing firm based in Fishers, IN. We provide comprehensive staffing solutions including direct hire, contract, and contract-to-hire in addition to other specialized and executive searches. Our unique methodology enables us to attract top talent and support candidates' career progression, aligning with our clients' and candidates' priorities to create mutual success.



## Subcontractor Letter of Commitment

11650 Lantern Road, Suite 136, Fishers, IN 46038  
c: (317) 588-8138, ext. 10 | e: stacey@roisg.com | w: roisg.com

ROI Search Group will provide Staffing Services throughout the project.

Subcontractor Amount	\$97,431
Subcontract amount as a percentage of the administrative spend of the Total Bid Amount	12%
Description of products and/or services	Staffing
Approximate term of contract	3 years and subject to 3 - 1-year renewals

As an Indiana business, our company is pleased to support the economy of our State by participating in this RFP. We look forward to working with Michael Baker in support of the State of Indiana's Data Harvest.

Sincerely,

ROI Search Group

A handwritten signature in black ink, appearing to read 'Stacey McCreery', with a long horizontal flourish extending to the right.

Stacey McCreery  
President & CEO

ROI Search Group is a woman-led staffing firm based in Fishers, IN. We provide comprehensive staffing solutions including direct hire, contract, and contract-to-hire in addition to other specialized and executive searches. Our unique methodology enables us to attract top talent and support candidates' career progression, aligning with our clients' and candidates' priorities to create mutual success.



# STATE OF INDIANA

Eric J. Holcomb, Governor

## DEPARTMENT OF ADMINISTRATION Division of Supplier Diversity

Indiana Government Center South  
402 West Washington Street, Room W469  
Indianapolis, IN 46204  
(317) 232 - 3061

March 5, 2021

Ms. Stacey McCreery  
**ROI Search Group, LLC**  
11650 Lantern Road, Suite 136  
Fishers, IN 46038

Subject: Application for WBE Certification

Dear Ms. Stacey McCreery,

**Congratulations!** The Indiana Department of Administration, Division of Supplier Diversity is pleased to inform you that **ROI Search Group, LLC**, is hereby certified as a Women's Business Enterprise (WBE).

Your company provides a commercially useful function in the areas listed below. Only work performed in these areas will be counted towards Women's Business Enterprise (WBE) participation:

### UNSPSC CODE(S)

<i>Code</i>	<i>Description</i>
80111701	Staff recruiting services
93141802	Recruitment services

This certification is valid through **February 29, 2024**.

Although your certification is valid for a three-year period, you are required to submit an annual **Affidavit of Continued Eligibility (ACE)** form, located at [www.in.gov/idoa/mwbe/files/ACE\\_Form.pdf](http://www.in.gov/idoa/mwbe/files/ACE_Form.pdf). Please remember you must notify us immediately if any changes occur. Failure to notify us of changes or to provide the ACE form annually will result in revocation of your certification. Changes include, but are not limited to, changes in location, contact information, ownership, or control.

We encourage you to visit IDOA's procurement website, <http://www.in.gov/idoa/2464.htm>, and update your Business Registration Profile. It is important that you review and update your profile regularly, because state purchasing agents and prime contractors may use this information to contact you for business opportunities. For questions regarding your registration profile, you may contact our office at 317-232-3061.

While this letter serves as notification of certification, it does not serve to prove continued eligibility. Please visit <http://www.in.gov/idoa/mwbe/2743.htm> to verify certification status. We ask that you please contact our office at (317) 232-3061 or [mwbe@idoa.in.gov](mailto:mwbe@idoa.in.gov) if you have any questions or concerns about your letter.



Sincerely,

*Kesha Rich*

Kesha Rich, Director of Certification  
Division of Supplier Diversity  
Indiana Department of Administration

KR/cl